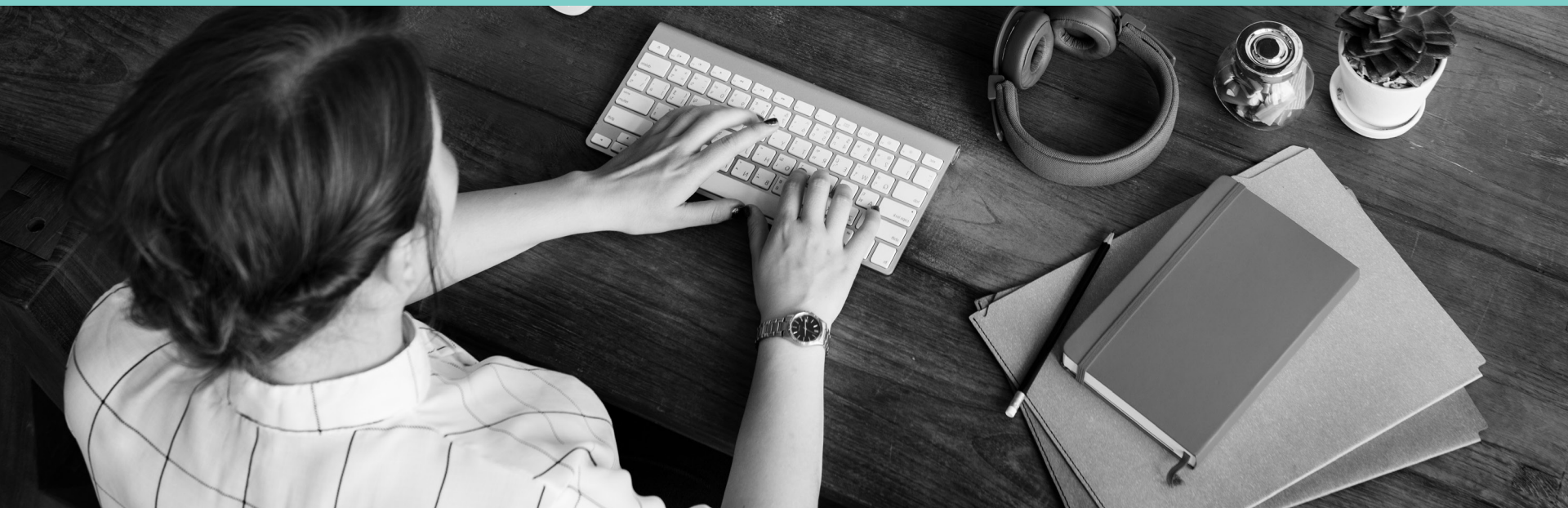


Design Portfolio

Julia Jones
Graphic Designer



Collateral & Designs





International Access Point and HiveManager NG Bundles

Buy 15 AP130 with 1 year of **HiveManager NG Cloud License** and get 3 AP130 with 1 year of **HiveManager NG Cloud License** for Free

AH-PROMO-130-NGCS-W

Configurable regulatory domain.
Valid till 12/15/2016

Buy 15 AP250 with 1 year of **HiveManager NG Cloud License** and get 3 AP250 with 1 year of **HiveManager NG Cloud License** for Free

AH-PROMO-250-NGCS-W

Configurable regulatory domain.
Valid till 12/15/2016

Aerohive Networks' Terms and Conditions
Restrictions Apply. Not available for stocking purposes. Cannot be combined with non-standard pricing, other promotions, or credits. Free 1-year HiveManager license is for HiveManager NG Cloud only and cannot be exchanged for other HiveManager subscriptions or licenses and support. Bundles cannot be used for WIP or WaaS services. Promotion applies to new and existing HVM NG end-customers only; contents of the bundles cannot be exchanged for other products. All APs must be purchased on the same order and installed and licensed by the same end-user. All products in the bundle must be covered by the same level and term of support. Promotion expires 12/15/16.

COHESITY

CASE STUDY

QTS Delivers Cohesity Powered Managed Services with One Hyperconverged, Software-Defined Platform for Secondary Data and Apps

Introduction
QTS Realty Trust, Inc. (NYSE: QTS) is a leading provider of data center solutions across diverse facilities spanning more than 10 million square feet of owned, managed and leased data center space throughout North America. Through its software-defined technology platform, QTS is able to deliver secure, compliant infrastructure solutions, robust connectivity and consistent customer service to leading hyperscale technology companies, enterprises, and government entities.

Challenges
QTS has a diverse set of clients, including many wanting the ability to have both private and public cloud environments. With the need to embrace a modern, virtualized infrastructure, QTS began to look for the right solution that would enable clients to move away from legacy systems and tape backup, as well as enable use cases for secondary data beyond simply providing backup protection. Many clients could not easily leverage the public cloud, and QTS wanted to provide not only collective solutions, but a way to easily process and recover data for hybrid environments. QTS aimed to offer enterprise-class service to small and large clients alike, to move away from a fragmented data strategy, and to provide data protection solutions from a single platform.

The company set to find a solution that could meet the unique needs of an MSS, and to lay the groundwork for a platform to enable QTS to offer a suite of services, with flexible deployment options for private, public, and hybrid cloud environments.

QTS aimed for the following capabilities in a secondary data and apps services platform:

- Flexibility to accommodate clients with Hosted Private Cloud
- Standardized solution with service provider-ready capabilities such as secure multi-tenancy and global deduplication
- Ability to move beyond traditional managed backup service to a suite of secondary data services—backup, archive, disaster recovery, restores, file services, object storage, and analytics—from a single software-defined platform.

QTS prioritizes the security and reliability of applications and data our customers place in our Hosted Private Cloud (HPC) environment. As a Cohesity Powered partner, we can quickly deliver highly differentiated, managed data protection and recovery services across data centers and natively integrate with hyperscale managed data protection and recovery services across public clouds.

Cohesity's support for multi-clouds, multi-tenancy self-service, and a common operating model optimize our HPC for clients while helping us grow revenue and drive business agility.

CHESITY RESULTS:
EOP
Product Management and Marketing

CASE STUDY - ©2016 City of Carmel, Santa Clara

Aerohive Advantage Partner Program

Aerohive Networks reduces the cost and complexity of today's networks with cloud-enabled, distributed Wi-Fi and routing solutions for enterprises and medium-sized companies including branch offices and teleworkers. Aerohive's award-winning cooperative control Wi-Fi architecture, public or private cloud-enabled network management, routing, and VPN solutions eliminate costly controllers and single points of failure. This gives our customers mission-critical reliability with granular security and policy enforcement and the ability to start small and expand without limitations.

Aerohive has a 100% channel model that includes attractive discounts, deal registration, qualified leads, and partner-driven deal incentives. You'll benefit from our high-touch, channel-friendly, sales force focused on bringing opportunities to partners.

All Aerohive, we work closely with our channel partners to provide the tools and resources needed to help expand your business. We are dedicated to providing one of the industry's most aggressive channel programs to our partners, which includes:

- Deal registration
- Marketing support
- Partner originated deal incentives
- Technical and sales training
- Add much more!

Let's Get Started!
Please visit [Aerohive.com](#) for more information and to Apply to become an Aerohive Advantage Partner. On the Aerohive main webpage, choose Partners.

Aerohive

Choose from several options to learn more from the Overview to submitting your application.

When you're ready - now would be a good time! - please apply using the handy online form.

Or scan the QR code below to Apply Now!

That's it! You're on your way to becoming an Aerohive Advantage Partner!

Aerohive Networks, Inc. • 1211 McCarthy Blvd • Milpitas • CA 95028 USA • +1 866 516 1100 • www.aerohive.com

Collateral Layouts

Developed collateral layouts ranging from one page to multiple pages.

Layouts such as but not limited to:

- Quarterly promotions
- Case studies
- Partner documents
- Corporate documents
- White papers
- Data sheets
- ebooks
- Guidelines

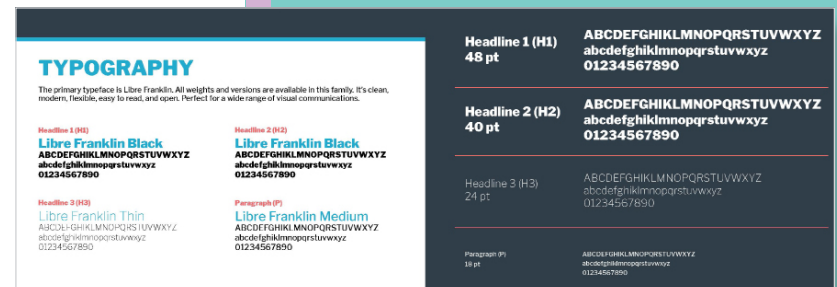
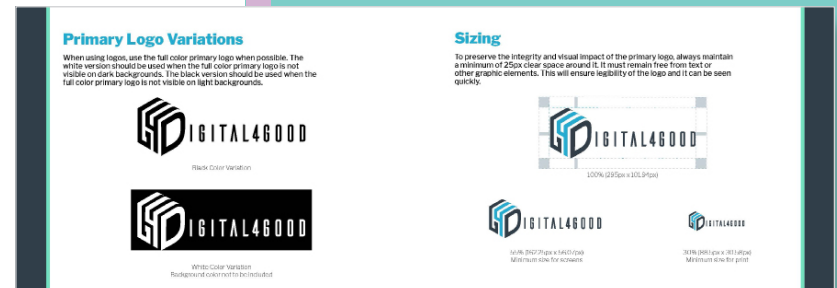
Corporate Branding

Oversaw corporate branding for company layouts, employees, vendors, and partners. Managed and approved projects that contained logo and branding elements.

Projects include but not limited to:

- Brand guidelines
- Campaigns
- Promotional items
- Co-branding items
- Collateral

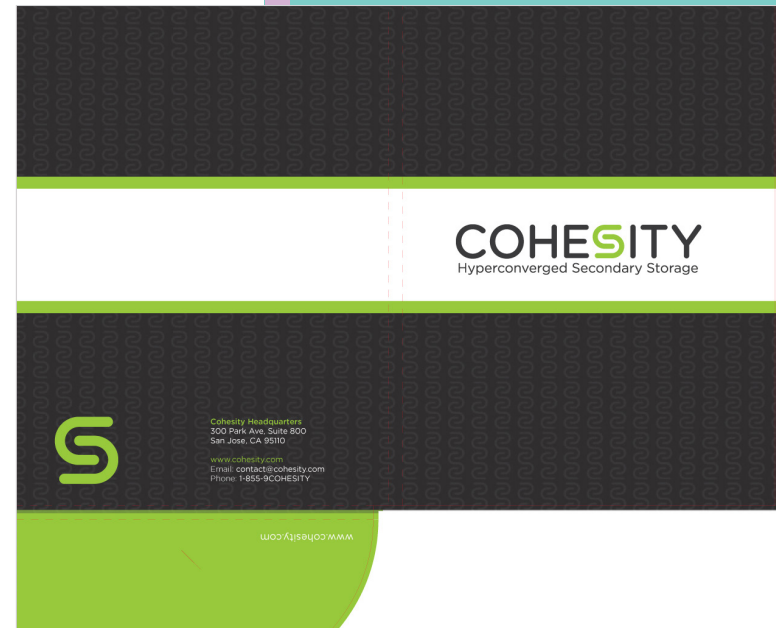
Created guidelines for users to understand the vision and voice of the companies. Digital layouts of correct wording, logos, colors, type and contact information.



Corporate Layouts & Stationery

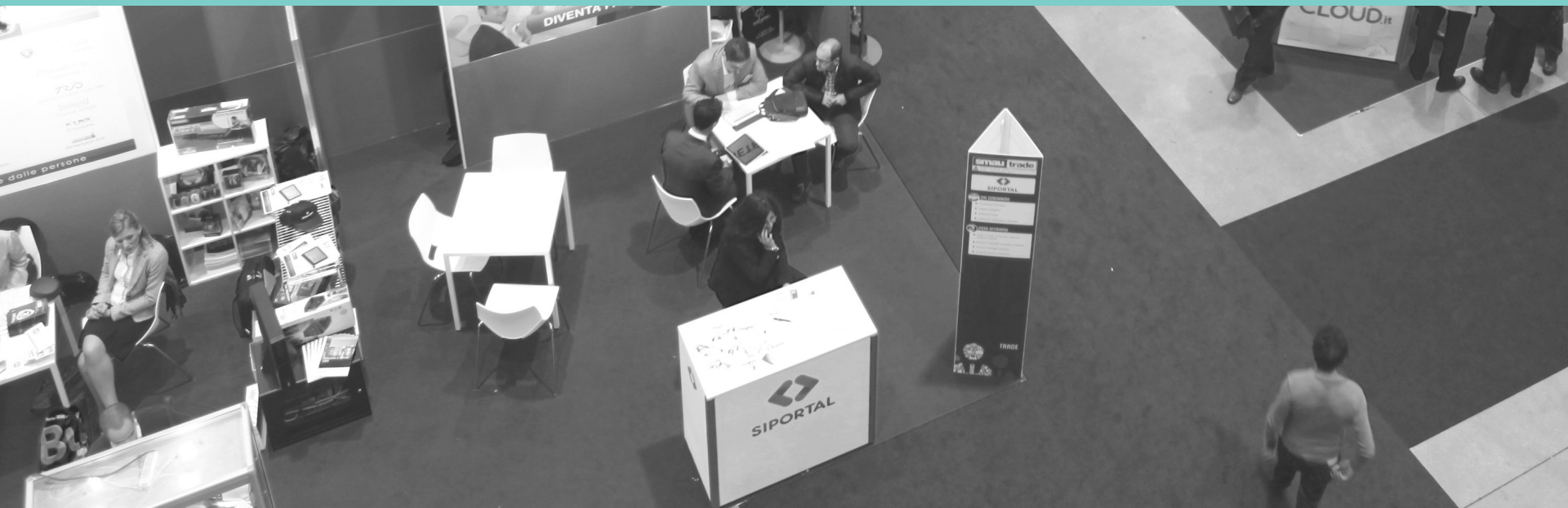
Created and designed corporate layouts for items such as but not limited to:

- Tri-fold brochures
- Company folders
- Business cards
- Letterheads
- Internal layouts
- Company promo items





Trade Shows & Events





Trade Show Booths & Designs

Collaborated with multiple departments in the production of trade shows and events. Both ranging from small to large and sometimes with partners.

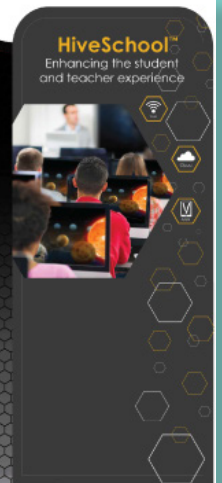
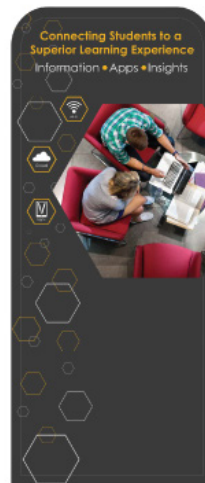
Assisted with overseeing shows from details such as but not limited to:

- Campaign messaging
- Booth design
- Event presentations
- Collateral creation
- Promotional giveaways
- Shipping to show locations
- Marketing for shows
- Post show data

Trade Show Booth & Banners

Designed trade show items such as but not limited to:

- 8' x 8' booth banners
- 5' x 5' booth spaces
- 10' x 20' booth banners
- 30' 30' booth layouts
- Pull up banner





Web & Social Media Ads

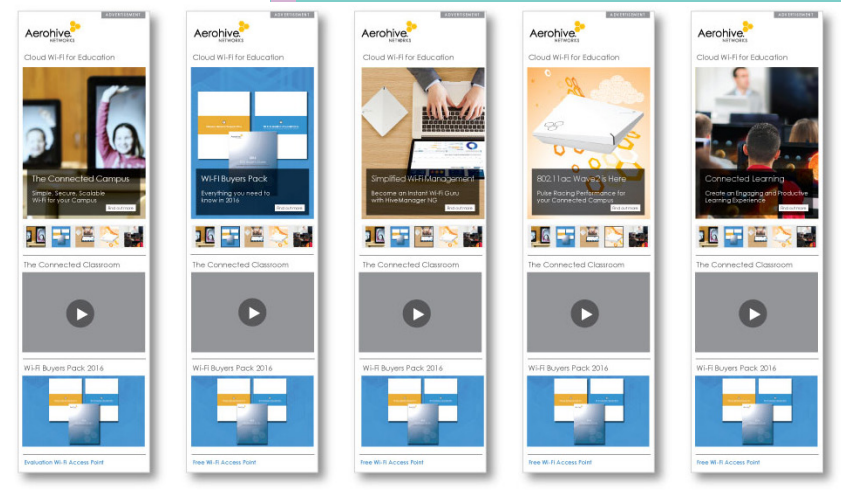


Social Media & Web Ads

Managed the tracking of ads that were published across social media platforms and website. Determined by the target audience, content and design was built within the branded guidelines.

Created ad layouts for such as but not limited to:

- Facebook
- Instagram
- Twitter
- YouTube
- Blog sites
- International Blog sites



A banner advertisement for COHESITY. The background is dark blue with a glowing, multi-faceted cube and a hand reaching towards it. The text reads: 'IDG CMO Perspectives: Explaining the Problems Secondary Storage Solves'. Below the text is a green button that says 'Read Blog'. The COHESITY logo is at the bottom right.

A banner advertisement for COHESITY. It features the COHESITY logo at the top left, followed by the Google Cloud Platform and Forrester logos. The text reads: 'Webinar: The Benefits of a Cloud Data Fabric for Secondary Storage'. Below this is the date and time: '3/14 @ 10AM PT/1PM ET'. At the bottom right is a green button that says 'Register Now'.

Campaign Banners

Based off of the campaign and messaging, created banners that would be used for different programs such as but not limited to:

- Webinars
- Sales events
- Quarterly promotions
- E-mailing campaigns
- Direct mailing campaigns
- Event registrations
- Partner programs



Request your **FREE**
Access Point and Switch

Title for email campaign

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Aerohive
NETWORKS

Form for clients to fill out

[Register Here](#)



Together we are **Boundless**



Presentations





Join Us


  @icanhelp
  @icanhelpofficial
www.icanhelp.net

Our Mission

Celebrate
Youth Innovation

Empower
Student
Changemakers

Promote
Digital Safety



Mission Critical: Train the Trainer Workshops

Did you know?	Workshops	Did you know?
Suicide is the #2 cause of death among ages 10-24 in the US	We train teachers how to teach their students to become peer mentors and first responders	1 Workshop 100 Attendees 100,000 Students Reached
Peer-to-peer awareness, detection, and support is an essential lifeline.	Host a workshop at your office to support student mentorship, digital education + empowerment	1 Workshop 50 Schools/Avg 1000 Students 50,000 Potential Student Mentors

Yearly Summits



PowerPoints & Presentations

Created presentation templates for all employees, company departments, partners, and vendors to use for but not limited to:

- Company meetings
- Trade shows
- Department trainings
- Partner events
- Sales pitches


Knowledge of Programs

Proficient in programs such as but not limited to:

- Adobe Illustrator
- Adobe Photoshop
- Adobe InDesign
- Word
- Excel
- PowerPoint
- Marketo
- Salesforce
- Bitly
- Box
- Canto



Students as Part of the Solution

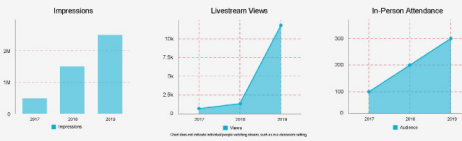


- 40% of teens turn to friends for help with problems online
- 48% of teens don't turn to adults for help
- 60% of kids 8-12 suffered from cyberbullying
- 81.1% of cyberbullying support organizations report an increase since Covid 19
- 92% of teenagers are online today
- 200% ↑ of suicide in teens from 10-14

-PEW Research Center

#ICANHELP Growth + Impact

• Digital4Good has steadily increased attendance over the last 3 years



Year	Impressions
2017	~50
2018	~150
2019	~250





Year	View
2017	~1.5k
2018	~3.5k
2019	~10k

Year	Attendance
2017	~100
2018	~200
2019	~350



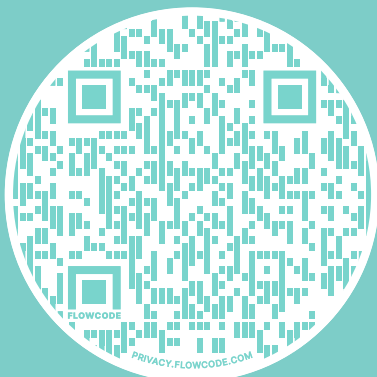
Yearly Summits

Digital4Good Live Event

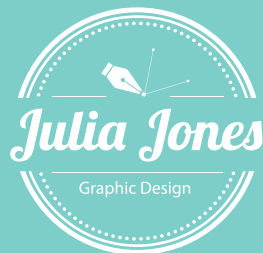
Pitches	Keynote Speaker	Live Museum	Panels
			



[Learn More About Me](#)



Thank You



Julia Jones
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